



Uzeltechsanoat Association

About Uzbekistan



Area 448 978 km²



Population 34.6 million people



GDP \$55.1 billion (2020)



GDP \$1,685 per capita

Natural Resources



Oil and Gas



Uranium and Coal



Gold



Silver



Copper

International recognition

BB-
Long term foreign
currency rating

**STANDARD
& POOR'S**

B1
Long term issuer
rating

FitchRatings

BB-
Rating with stable
outlook

MOODY'S

Summing up 2019, a popular British magazine The Economist named Uzbekistan as **the country of the year**

**The
Economist**



With over 34 million citizens – the largest population in Central Asia, rich reserves of natural resources, and relatively well-developed infrastructure, **Uzbekistan has the potential to become one of the strongest economies in the post-Soviet area. Uzbekistan has demonstrated stable economic development in recent years, reporting 5.6% GDP growth in 2019.** The country's leadership **continues to implement large-scale economic reform policies** targeted at boosting growth through modernization of state-owned monopolies and creating a supportive climate for private and foreign direct investment.

2020 Investment Climate Statements of Uzbekistan of The United States Department of State

Potential Market



The total population of Central Asia is more than **75 million people** and including Afghanistan the indicator exceeds the mark of **113 million people**.



Agreement on the **Free Trade Zone** signed by Uzbekistan with **8 CIS countries** according to which the countries-participants of the Agreement **do not impose customs duties** on products manufactured on territory of Uzbekistan.

«Uzeltechsanoat» Association



The Association «Uzeltechsanoat» is acting as government organization whose main tasks are to **develop the strategy for the sustainable development of the electro-technical industry**



Today «Uzeltechsanoat» Association includes more than **85 manufacturers** of electro-technical products

Directions of Association



**Home
appliances**



**Cable & wire
products**



**Electric power
& others**

We can offer



**Exemption
from customs
payments**

Exemption of electrical industry enterprises from customs payments for imported equipment, materials and components that are not produced in the republic as part of the implementation of production projects



**Preference in
public
procurement**

Starting from November 1, 2020 local products are given a preference of no more than 15 percent of the price of CIP (Uzbekistan) for imported goods when evaluating bids from bidders



**Obtaining
licenses**



**Market
researches**



**Finding local
partners**



**Legal
recommendations**

Directions of Association

Home appliances (35)

Products:

TV sets
Refrigerators
Air conditioners
Washing machines
Gas and electric stoves
Household boilers
Microwaves
Vacuum cleaners

VIESSMANN

SHIVAKI®

IDEAL
ELECTROLUX

SAMSUNG

MOTOROLA

Ferrolti

Pietro Fiorentini

KÖNIG

SAM FERRE

Cable and wire products (15)

Products:

Cable
Wire
Wire rods
Copper tips

**ЗАВОД
НАИЖАН
КАБЕЛЬ**

ProCab
PROFESSIONAL CABLE

Techno Cable Group
Завод по производству стальной проволоки в Узбекистане

Uzkabel
Technology for people

YMI

ICG
CABLE GROUP

Electric power & other (35)

Products:

Transformers
Generators
Circuit breakers
Medical equipment
Solar water heaters
Electric lamps and LED diode
Sockets and switches

TOSHELECTROAPPARAT

ROYAL

19

GTM
GRAND TECHNO MASTER

ELSTAN

43

Success stories

Nowadays companies such as «**Samsung Electronics**», «**Viessmann**», «**Pietro Fiorentini**» and etc., which manufacture products such as televisions, washing machines, air conditioners, vacuum cleaners, PC monitors, heating boilers and gas meters have launched their production in Uzbekistan.

SAMSUNG

The sales volume of «Samsung Electronics» increased from **\$5.2 to \$32.3 million (6 times) in 3 years.**

Products:

TV sets and LCD Monitors
Refrigerators
Air conditioners
Washing machines
Vacuum cleaners



I. The production of household boilers with the technology of the company has started.

Production capacity - **10 thousand pcs.**

I-STAGE



II. Production of industrial boilers is being studied.

VIESSMANN

II-STAGE



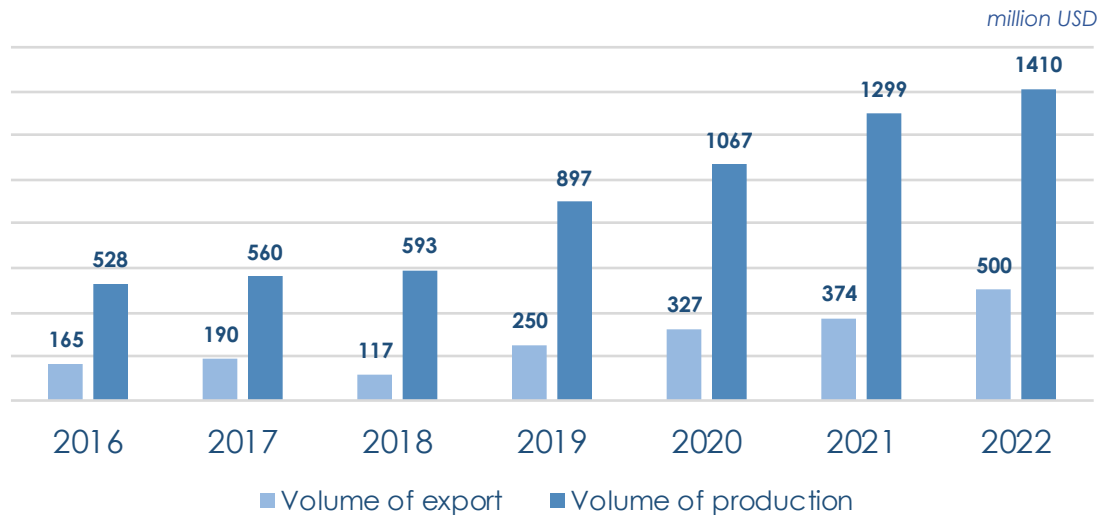
Pietro Fiorentini

The production of gas meters with the technology of the company has started. Production capacity - **3.5 million pcs.**

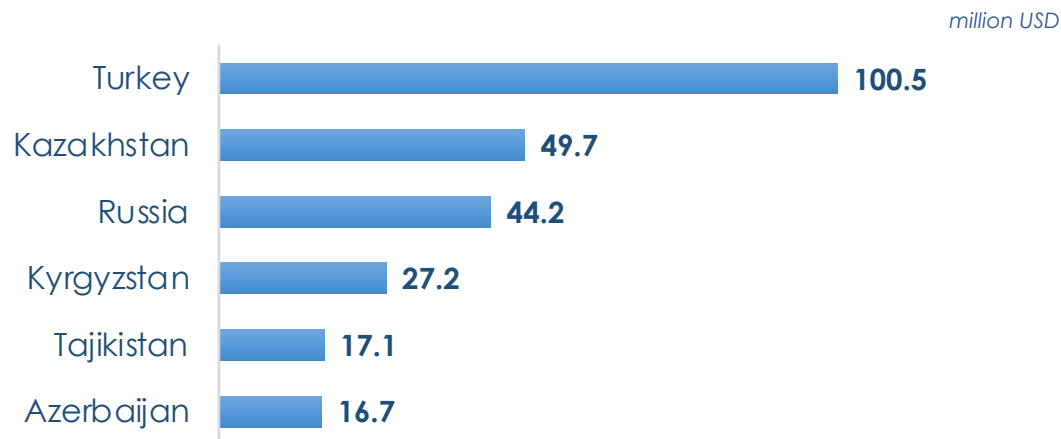


Export

Production and Export Volumes



Geography of Export in 2020



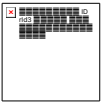
Import (2020)

#	Products	Cost (mln. USD)
1	Servers, computers	241,2
2	Household appliances (refrigerators, washing machines, water heaters, monitors, etc.)	235,9
3	Components of electro-technics	235,2
4	Recording devices (tape recorder, microphone, cameras, etc.)	191,8
5	Power equipment	169,5
6	Communication devices (phones, smartphones, walkie-talkies, antennas, bases, etc.)	120,7
7	Electro-technics	111,2
8	Other (switches, remotes, electrodes, relays, electric shavers, etc.)	75,6
9	Wires, cables	49,2
10	Lamps	39,3
11	Accumulators, batteries	36,5
12	vending machines	34,0
13	Terminals, cash registers, calculators	22,8
14	Counters (electric, gas, water)	12,1
	TOTAL	1 575,3

* in case of interest, additional information on the list will be provided

Perspective projects

Production of compressors for household appliances

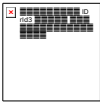


Key investment indicators

\$38,9 mln.	Import for 2019 year	\$27,8 mln.	Estimated project coast	5 years	Payback period
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293 peoples	New job places	1,7 mln. pcs	Project capacity
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Production of printers



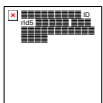
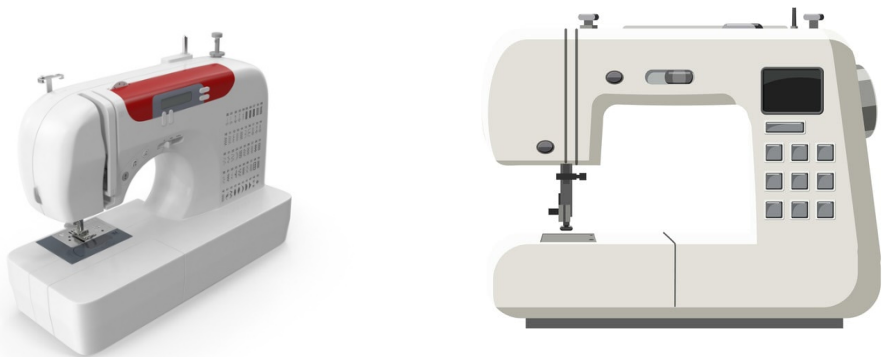
Key investment indicators

\$9,4 mln.	Import for 2020 year	\$6,1 mln.	Estimated project coast	4 years	Payback period
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50 peoples	New job places	20 thousand pcs	Project capacity
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Perspective projects

Production of sewing machines

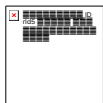


Key investment indicators

\$74,7 mln.	Import for 2019 year	\$8,0 mln.	Estimated project coast	4 years	Payback period
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125 peoples	New job places	200 thousand pcs	Project capacity
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Production of LED diodes



Key investment indicators

\$40,2 mln.	Import for 2019 year	\$29,9 mln.	Estimated project coast	5 years	Payback period
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90 peoples	New job places	44,4 mln. pcs	Project capacity
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